

Major Hospital Network Cuts Healthcare Storage & Data Management Costs



Profile

Healthcare data is proliferating rapidly. Most of the data needs to be retained for 15+ years by law. Hospitals and healthcare providers are under tremendous pressure to cut costs and streamline IT. The challenge is to identify inactive data and intelligently store it and protect it at a lower cost without requiring busy medical staff to manually manage data. A major hospital network in North America turned to Komprise.

The Challenge – Data Build Up Over Years

As with most hospitals and healthcare providers, data retention timeframes have not shrunk while data growth is spiraling and budgets are flat. While data is a strategic asset, managing it efficiently is critical to cutting costs and modernizing IT. Healthcare providers need to streamline data management without sacrificing access to the data.

Key Challenges:

- Critical storage capacity planning and cloud decisions being made in the dark
- Data trapped in vendor storage silos and requires multiple management tools
- Corporate mandate to cut costs
- Simple, efficient automation needed – lack IT resources to manage complex products
- Medical staff should be able to access data exactly as before without requiring behavior change

Results

- Identified 70% of data had not been used in over 6 months
- Identified 65% cost savings by transparently archiving cold data to on premise secondary storage
- Got visibility into how data was being used and growing across departments
- Cut 80% of DR costs by eliminating a NAS replication site and putting DR copy of cold data on cheaper storage through Komprise
- No changes to hot data or metadata path, no disruption to users or applications

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Being able to manage data based on its use as opposed to where users put it is truly revolutionary!

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Technical Analyst, IT
Major Hospital Network



The Solution

The customer considered legacy data management solutions but found them to be very expensive, hard to scale and an overkill for analyzing and transparently archiving cold data. They picked Komprise because it worked with all their NAS storage, it required no changes to their environment, setting up Komprise was very easy and required just a few virtual machines, Komprise was adaptive and they did not need to manually throttle it back when storage usage peaked, and Komprise provided analytics and visibility along with data tiering, archiving, replication and management in a single solution.

Environment Snapshot

- 100s of terabytes of data across Windows SMB shares
- Komprise data management software
- Moving data to low cost on-premise scale-out NAS

Why Komprise?

- Single solution that works across NetApp, EMC, IBM, AWS and other storage
- No static stubs that get corrupted or orphaned
- No storage agents
- No data virtualization or changes to the hot data path or metadata path
- Native access to moved data
- No expensive licenses
- No scaling limits
- No manual QoS management needed



Recap

Komprise Intelligent Data Management

Komprise enables businesses to handle the incoming flood of data by providing automated software that adapts to the customer's environment and scales across their storage silos, on-premise and cloud storage. The Komprise data-aware management software empowers businesses to manage today's massive scale of data growth while unlocking data value. Komprise analyzes data across NFS and SMB/CIFS storage, and moves data transparently by policy across NFS, SMB/CIFS and REST/S3 storage. The modern scale-out architecture required no agents, no dedicated hardware or storage, no complex setup or proprietary integrations, delivers native access to data in the cloud and is delivered as a hybrid cloud service.



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Let's Chat

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